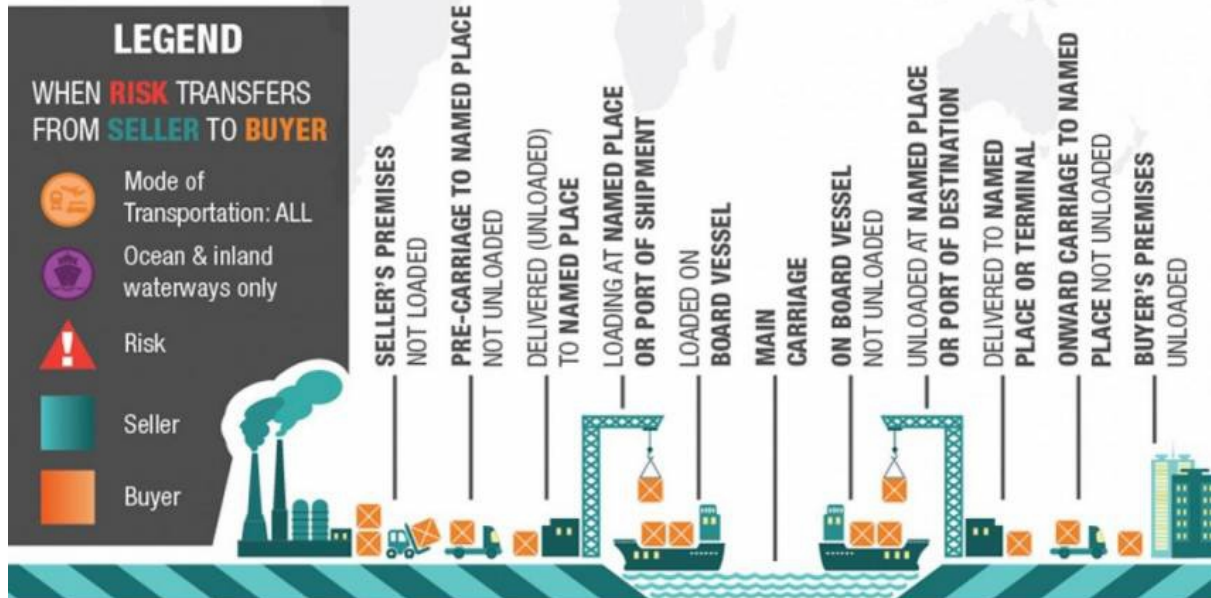


## 1. RISK TRANSFER POINT FROM SELLER TO BUYER.



Incoterms	Risk Transfer Point	Description
<b>EXW</b> Ex Works	At Seller's premises	<b>RISK TRANSFERS TO BUYER:</b> When conveyance arrives at SELLER'S premises where goods are ready for transport.
<b>FCA</b> Free Carrier	At named place	<b>RISK TRANSFERS TO BUYER:</b> When vehicle arrives at named place, ready for unloading.
<b>CPT</b> Carriage Paid To	When goods are taken in charge by carrier	<b>RISK TRANSFERS TO BUYER:</b> When goods are taken in charge by carrier.
<b>CIP</b> Carriage & Insurance Paid To	When goods are taken in charge by carrier	<b>RISK TRANSFERS TO BUYER:</b> When goods are taken in charge by carrier.
<b>DAT</b> Delivered at Terminal	When goods have been delivered & unloaded at a specified place inside the destination terminal.	<b>RISK TRANSFERS TO BUYER:</b> When goods have been delivered & unloaded at a specified place inside the destination terminal.
<b>DAP</b> Delivered at Place	When goods arrive at destination.	<b>RISK TRANSFERS TO BUYER:</b> When goods arrive at destination. BUYER is responsible for unloading.
<b>DDP</b> Delivered Duty Paid	When goods arrive at destination.	<b>RISK TRANSFERS TO BUYER:</b> When goods arrive at destination. BUYER is responsible for unloading.